

This report is an overview of the impact of the responses made by Mr. Sample. The graph shows the relative relationship of his scores on all five scales, while the bulleted statements summarize his results. For a more complete understanding of these results, please refer to his Management Report.

Scale I:  65

Scale I measures control, ambition and results orientation

Scale II:  63

Scale II measures social influence, positive expectancy and expressiveness

Scale III:  45

Scale III measures patience, composure and being a team player

Scale IV:  32

Scale IV measures precision and analytical / quality orientation

Scale V:  67

Scale V measures motivational intensity and focus on change

The graph above demonstrates the scores attained by Mr. Sample on the PPI. When we observe his scores, we may predict what is most likely to be noticed in his daily activities. These scores suggest the following:

- He tends to avoid spending time on small talk and secondary social concerns.
- He is capable of expressing a sense of urgency and expects others to act quickly.
- He prefers working with self-motivated team members.
- He likes to involve others in the problem-solving process.
- He recognizes self-doubt quickly and usually rallies support from his associates.
- Can work effectively on a team, but he enjoys being the one in charge.
- Often motivated to balance his expectations for good performance from others while maintaining a cooperative relationship with them.
- Capable of balancing his personal drive with external, second-party limits.